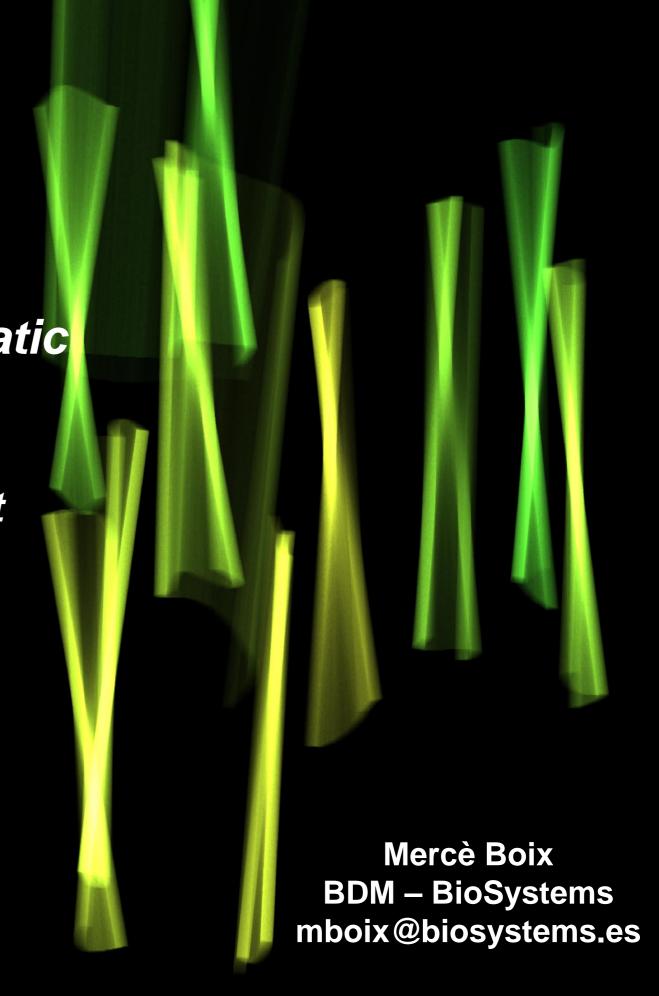
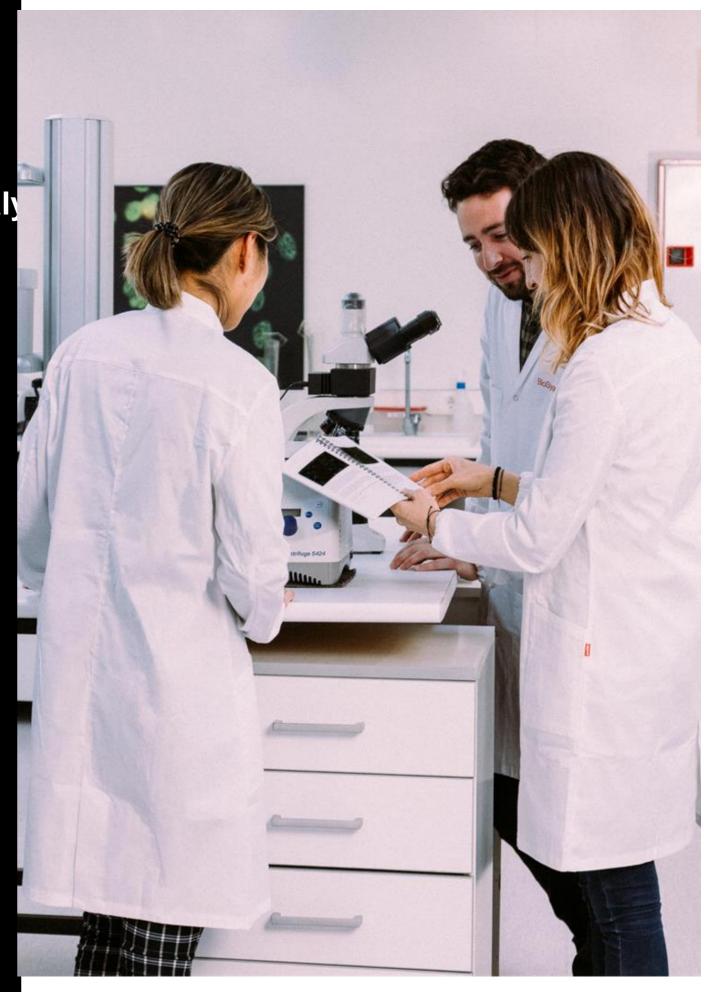
Tailored Solutions for Automatic Analysis in Food & Wine

Allowing you to focus on what matters.



Food & Beverage analysis

- Designs, develops & manufactures analy solutions for:
 - clinical diagnostics
 - veterinary
 - food and beverage
 - biotechnology
- Worldwide group of 16 companies
- Presence in 110 countries
- Customer oriented
- Strong investment in R&D
- ISO 9001, ISO 13485





Markets Locations

350 + 25K Professionals at vour service

Users

BioSystems Analytical Solutions



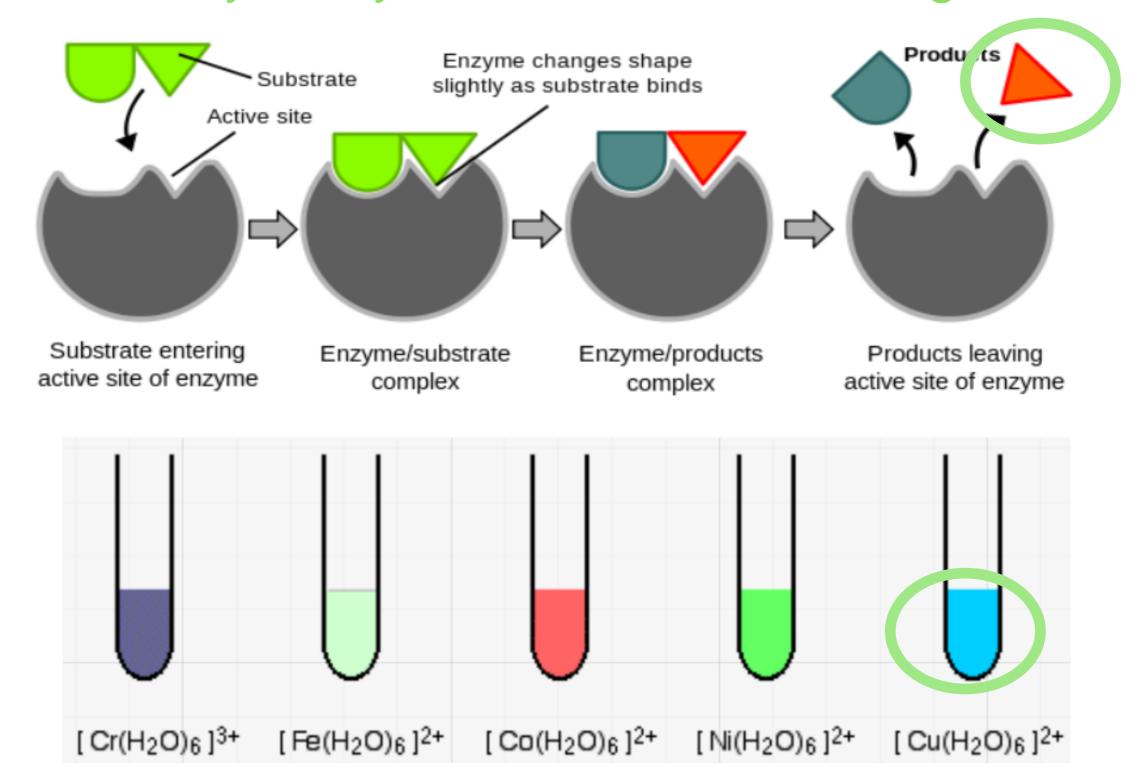
We immediately had a very friendly relationship with BioSystems which,

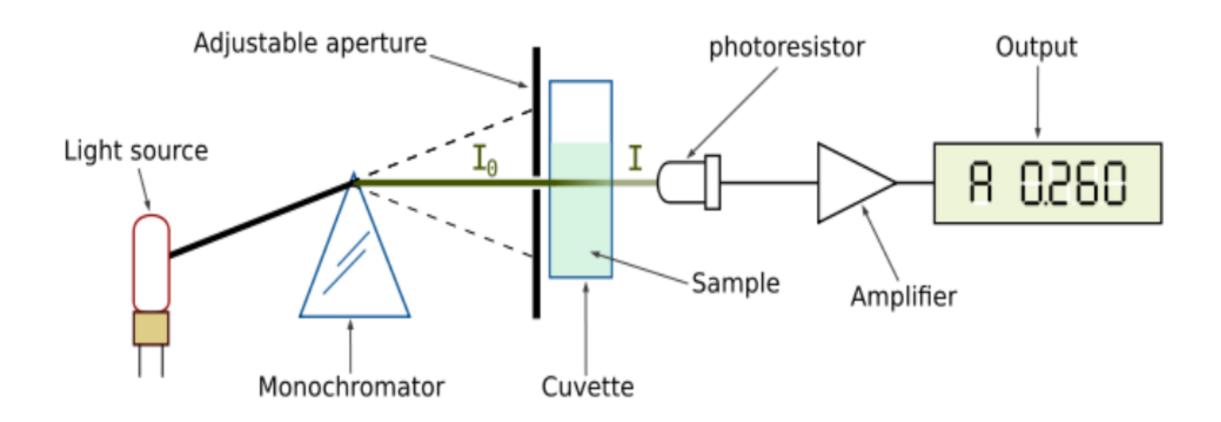
with Y15, made histamine analysis much faster, revolutionizing the productivity of our laboratory.

Danio Perra and Paola Mei Chemists at Asdomar Ouality Control Laboratory.

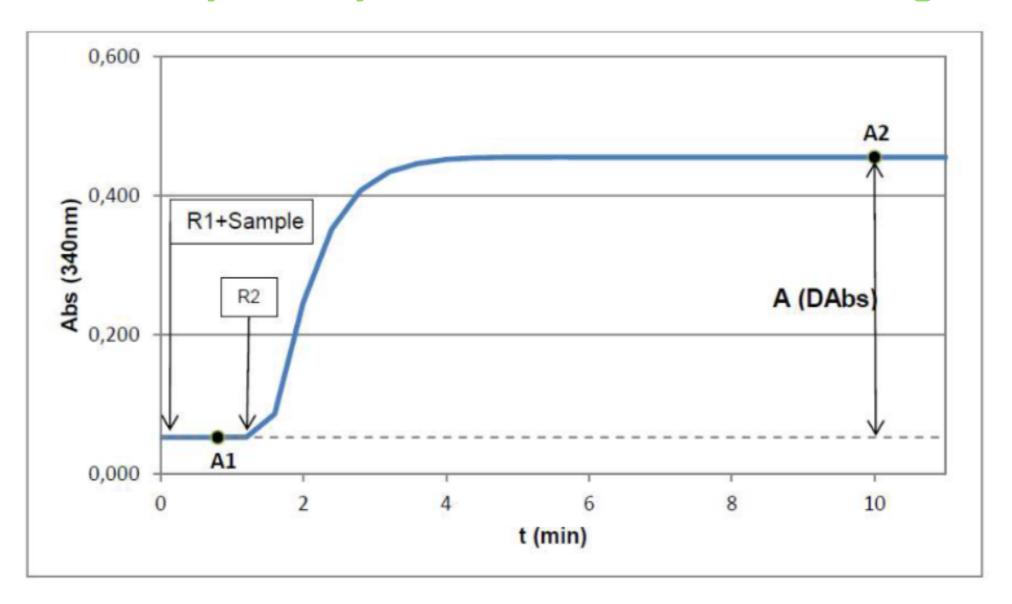


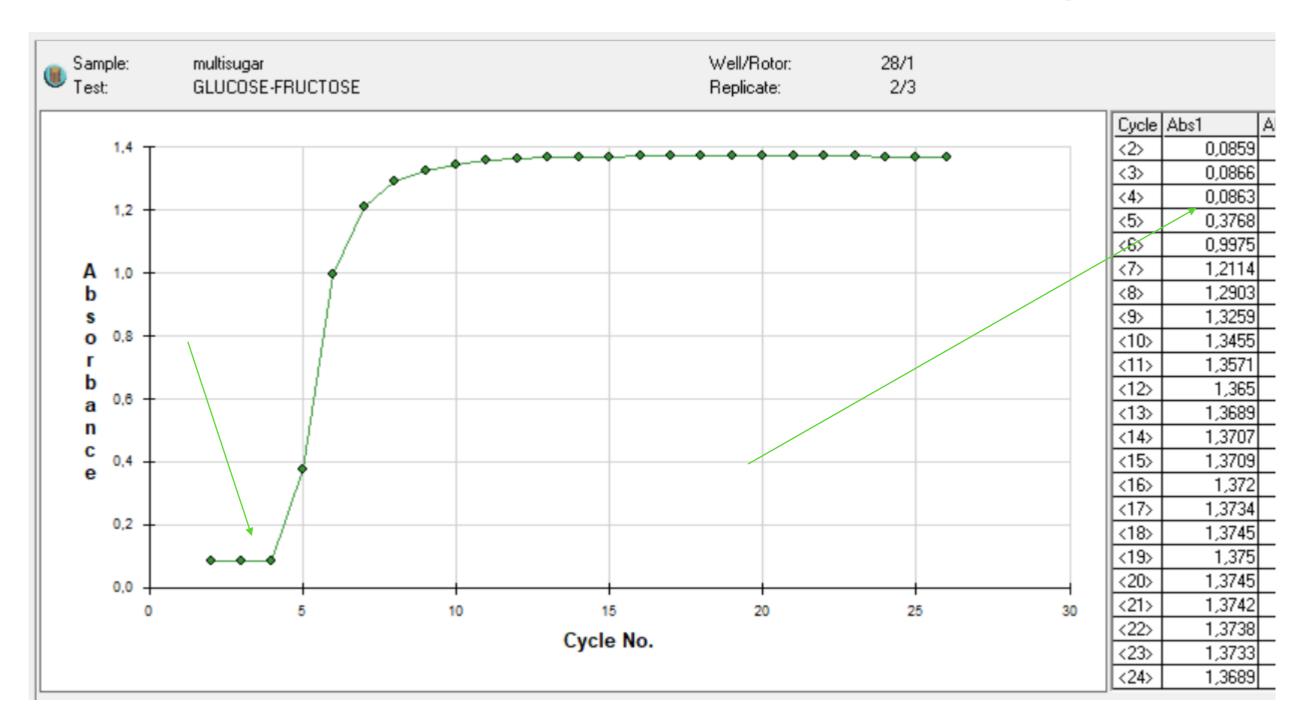


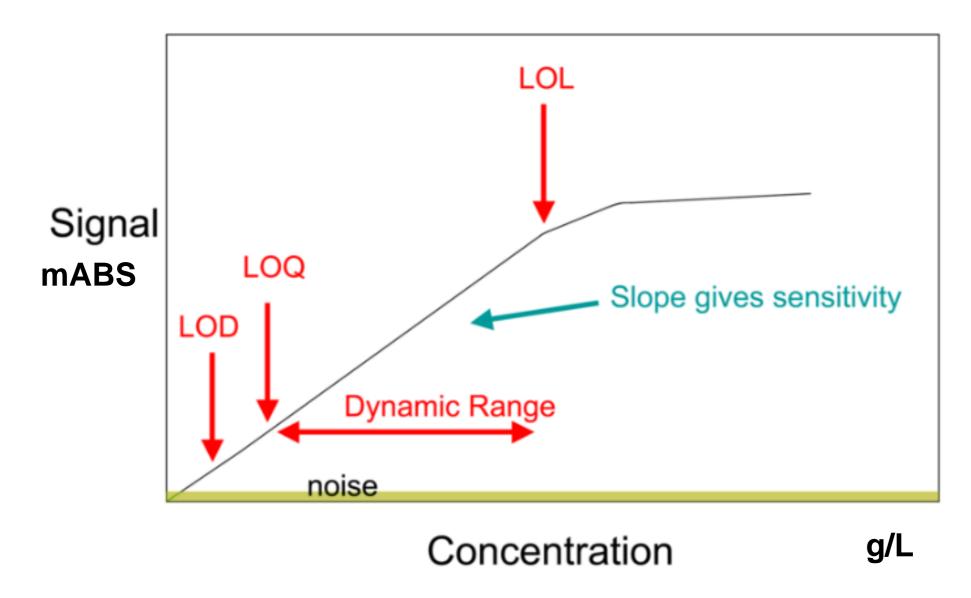




- Reaction develops a change of 'colour' (mAbs)
- The signal (mAbs) plotted in a calibration curve gives us information about unknown samples







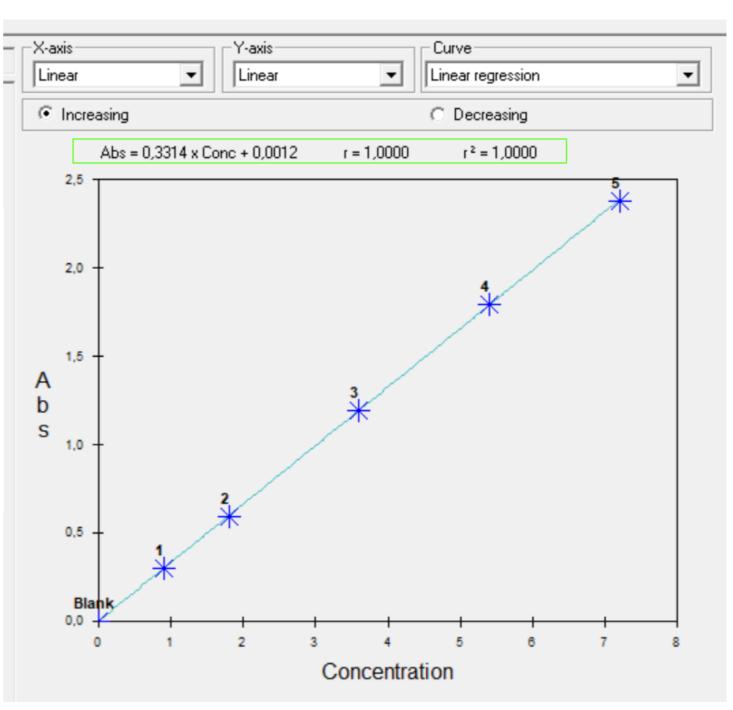
Calibrators: known concentration

LOL: Limit of linearity

LOQ: Limit of Quantification

LOD: Limit of Detection

| Calib No. | Abs | Theoretical Conc. | Calculated Conc. | % Error |
|-----------|--------|-------------------|---------------------|---------|
| 1 | 0,2988 | 0,9000 | 0,8979 | 0,2310 |
| 2 | 0,5949 | 1,8000 | 1,7913 | 0,4848 |
| 3 | 1,1970 | 3,6000 | 3,6082 | 0,2284 |
| 4 | 1,7943 | 5,4000 | 5,4105 | 0,1942 |
| 5 | 2,3842 | 7,2000 | 7,1905 | 0,1324 |
| Blank | 0,0018 | 0,0000 | | |



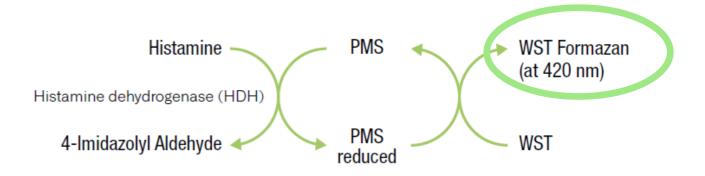
Photometry: Enzymatic & Chemical Reagents

L-lactic acid in the sample yields NADH (by the following reaction), which can be measured by spectrophotometry.

Calcium in the sample reacts with 2,7-[bis(2-arsonophenylazo)]-1,8-dihydroxynaphthalene-3,6-disulfonic acid (Arsenazo III). The color increase is directly proportional to the calcium concentration of the sample.

Histamine in the sample originates, by means of the coupled reactions described below, a coloured complex that can be measured by spectrophotometry.





Strenghts

- Liquid reagent + calibrators: ready to use (expiry date: up to 30 months)
- Automation in BioS Analysers (up to 400 test/hour) High speed
 - First result: 10' next: every 48" (Y15)
- Minimum use of reagent: Cost-effectiveness
- Stable calibration
- Validated in different matrices (easy extraction)
- Multiparameter
- Accurate







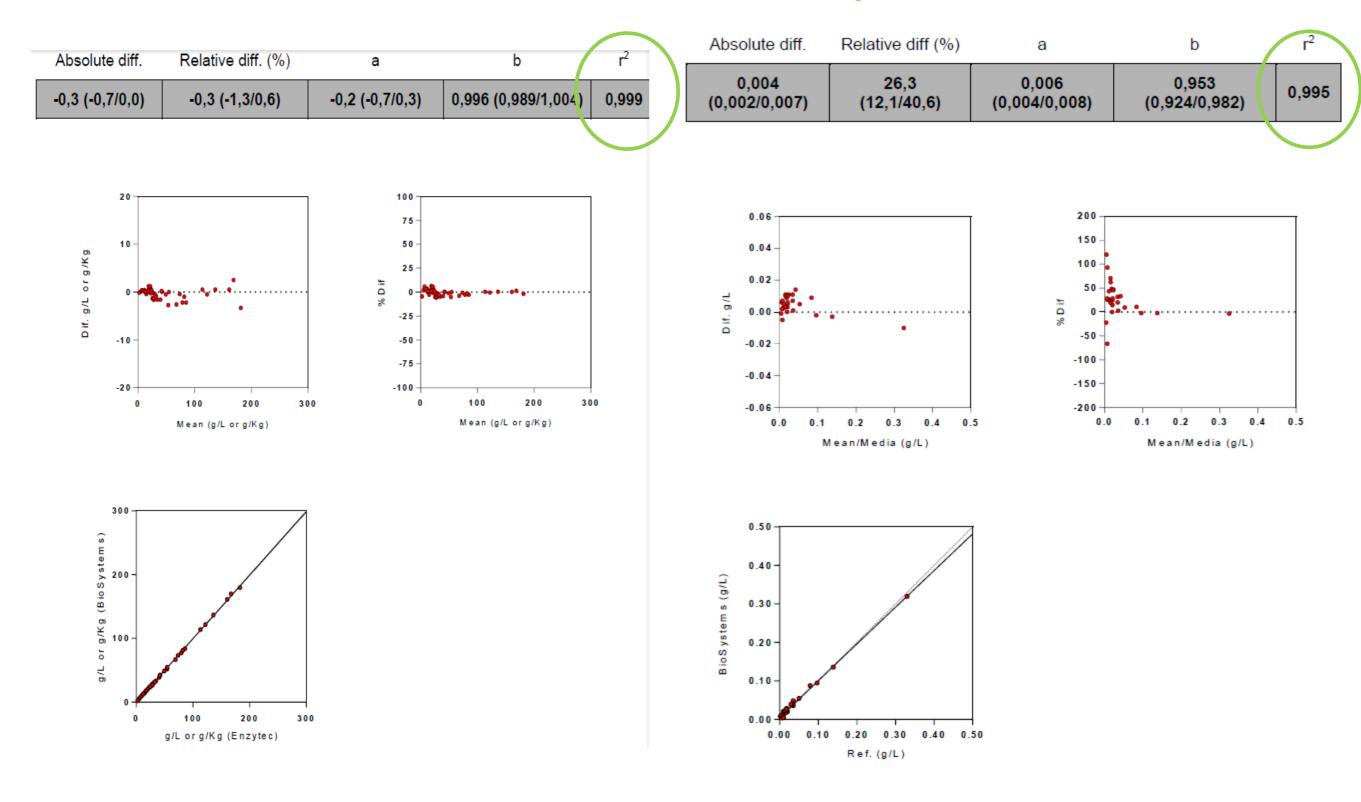




Methods of Analysis Comparison

| | Enzymatic (Autoanalyser) | Enzymatic (Manual) | HPLC | InfraRed | Manual Chemistry |
|------------------------|-----------------------------|-----------------------|--------------|----------|---------------------|
| Automation | \sim | ·~ | °-° | \sim | ·~ |
| Multiparameter | \sim | ·~· | √ | 5 | ·~ |
| User-Friendliness | \sim | °-° | °-° | 5 | <u>~</u> |
| Calibration | \sim | °-° | ·~ | °-° | ~ |
| Cost | ○ | °° | ~ | °-° | S |
| Time | \sim | °° | °-° | 5 | °-° |
| Accuracy at low levels | \sim | S | ~ •-• | °~° | \sim |
| Instrument maintenance | \sim | °-° | ·~ | ें | °° |

Validation Examples



D-glucose comparison (43 samples)

D-lactic acid comparison (27 samples)

External Programs



Nectar multi-fruits avec Stevia - Echantillon 08-3127

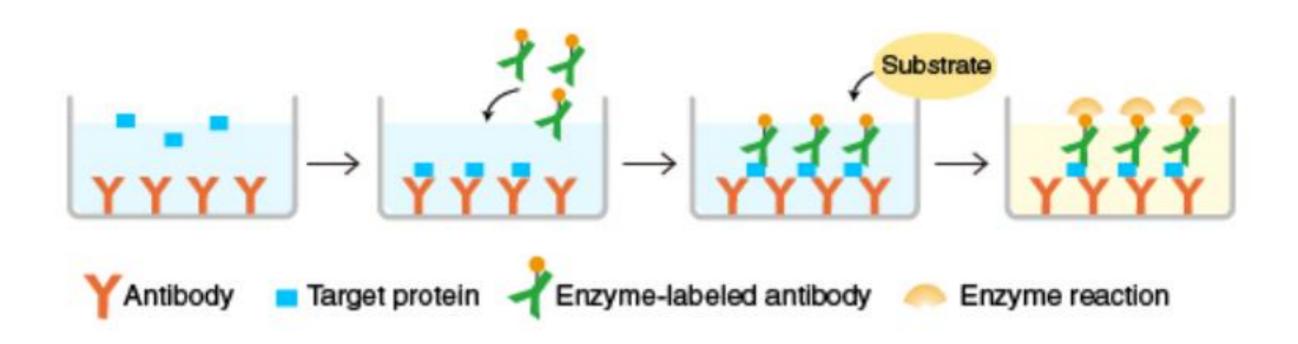
Multi-fruits juice with Stevia - Sample 08-3127

| CRITERE / CRITERION | SULF27 | SO2T27 | GLUC27 | GLUC27* | | FRUC27* | | SACC27* | | 27* |
|------------------------|--------------------|--------------------|-------------------|---------|-------------------|---------|-------------------|---------|-------------------|-------|
| Unité / Unit | mg.l ⁻¹ | mg.l ⁻¹ | g.l ⁻¹ | | g.l ⁻¹ | | g.l ⁻¹ | | g.l ⁻¹ | |
| VALEUR ASSIGN | | | | | | | | | | |
| \mathbf{X}_{pt} | | | 14,4 | | 23,2 | | 12,3 | | 50,0 | |
| u(x _{pt}) | | | 0,3 | | 0,4 | | 0,2 | | 0,7 | |
| s(x _{pt}) | | | 0,7 | | 1,2 | | 0,7 | | 2,0 | |
| $p(x_{pt})$ | | | 13 | | 14 | | | | 13 | |
| APTITUDE / PR | OFICIEN | CY | | | | | 14 | | | |
| Opt | | | 2,7 | | 1,2 | | 0,9 | | 2,0 | |
| VT | | | 5,4 | | 2,3 | | 1,8 | | 4,0 | |
| Max | | | 19,8 | | 25,5 | | 14,1 | | 54,0 | |
| Min | | | 9,0 | | 20,9 | | 10,5 | | 46,0 | |
| Po | | | 0 | | 0 | | 0 | | 0 | |
| LAB. | X Z | X Z | х | Z | x | Z | x | Z | х | Z |
| B1100 | | | (A) 14,6 | 0,07 | (A) 23,3 | 0,09 | (A) 12,0 | -0,33 | | |
| B1207 | | | | | | | | | | |
| B1312 | | | | | | | | | | |
| B1377 | | | (CIA) 14,3 | -0,04 | (CIA) 22,3 | -0,78 | (CIA) 12,4 | 0,11 | 49,0 | -0,50 |
| B1396 | | | | | | | | | | |
| B1625 | | | | | | | | | | |
| B1748 | | | (F) 13,7 | -0,26 | (F) 21,6 | -1,39 | (F) 12,5 | 0,22 | 47,8 | -1,10 |
| B1886 | < 50 | < 10 | (A) 14,6 | 0,07 | (A) 22,8 | -0,35 | (A) 10,8 | -1,67 | | -0,90 |

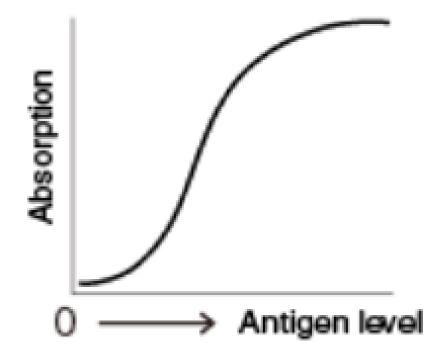
Jus de pomme - Echantillon 15-0 Apple juice - Sample 15-0

| COTTERE ! | DI ACTO | | 11.0000 | | D | | | 274 | ***** | | ETHAT | | |
|---------------------|-------------------|-------|-------------------|---|--------|----|---------|------|------------|-------|-------------------|--------|--|
| CRITERE / | DLACT27 | / | LLACT27 | | DMAL2 | ., | LMAL | 2/* | HMF27* | | ETH27 | ETH2/* | |
| CRITERION | | | | | | | | | | | | | |
| Unité / Unit | g.l· [⊥] | | g.l ^{-⊥} | | mg.l-1 | | g.l·i | | mg.l-i | | g.l ⁻¹ | | |
| VALEUR ASSIGN | NEE / ASSIGN | IED V | ALUE | | | | | | | | | | |
| Xpt | 0,03 | | | | | | 4,7 | | 4,3 | | 0,20 | | |
| u(x _{pt}) | 0,01 | | | | | | 0,2 | | 0,5 | | 0,02 | | |
| s(x _{pt}) | 0,02 | | | | | | 0,4 | | 1,0 | | 0,04 | | |
| p(x _{pt}) | 4 | | | | | | 8 | | 8 | | 7 | | |
| APTITUDE / PR | OFICIENCY | | | | | | | | | | | | |
| σ _{pt} | 0,15 | | | | | | 0,4 | | 0,5 | | 0,07 | | |
| VT | 0,30 | | | | | | 0,8 | | 1,0 | | 0,13 | | |
| Max | 0,33 | | | | | | 5,5 | | 1,0 5,3 | | 0,33 | | |
| Min | 0,00 | | | | | | 3,9 | | 3,3 | | 0,07 | | |
| Po | 0 | | | | | | 0 | | 2 | | 1 | | |
| LAB. | x | z | x | Z | x | z | x | z | x | z | x | Z | |
| B1100 | (A) 0,03 | 0,00 | (A) 0,06 | | | | | | | | | | |
| B1207 | | | | | | | | | | | | | |
| B1312 | | | | | | | (Z) 4,7 | 0,00 | (B) 4,0 | -0,60 | | | |
| B1377 | | | | | | | | | | | (D) < 0.50 | | |
| B1396 | | | | | | | | | | | ,, | | |
| B1625 | | | | | | | | | | | | | |

Immunoassay: ELISA

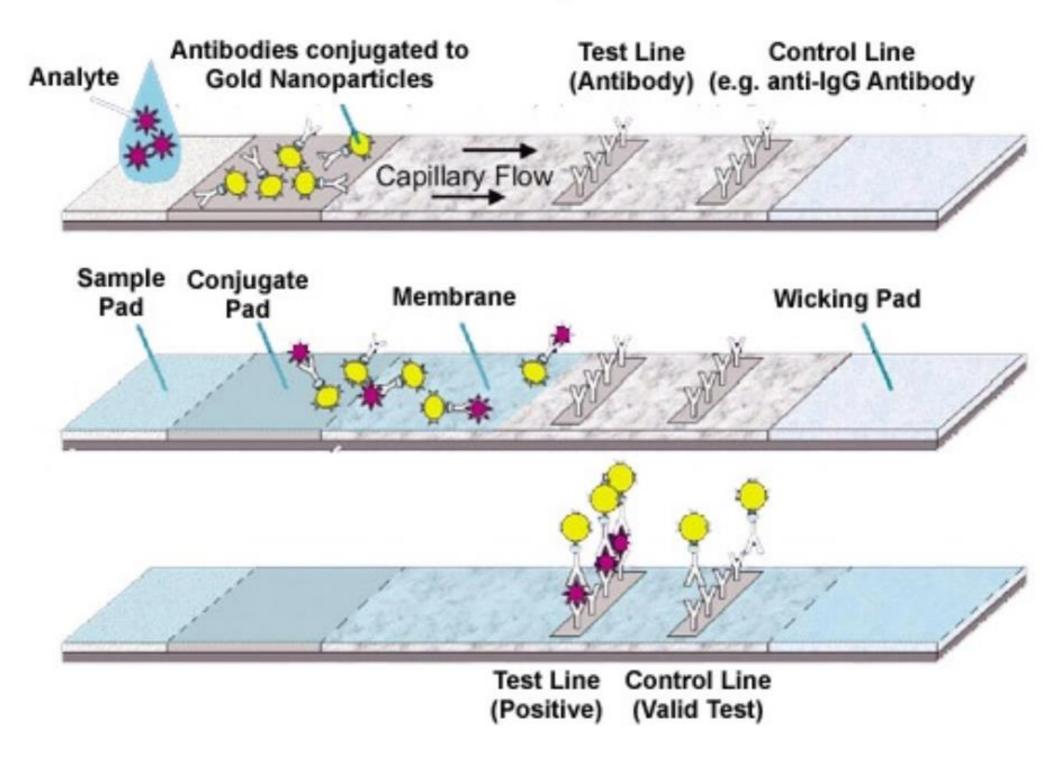


- Use of Antibodies & Conjugates (Enzyme labelled Antibody)
- Use of photometry (450 nm) -> Quantification
- Different type (size of target analyte): Sandwich / Competitive



Immunoassay: Rapid Test

Lateral Flow Assay Architecture



Qualitative – No instrument required

Wine & Alcoholic Beverages

Sugars

D-Glucose/D-Fructose Sucrose / D-Glucose / D-Fructose

Organic Acids

Acetic Acid

Acetic Acid (liquid)

Ascorbic Acid

Citric Acid

D-Gluconic Acid

D-Lactic Acid

L-Lactic Acid

L-Malic Acid

Pyruvic Acid

Sorbic Acid

Tartaric Acid

Nitrogen and Sulphite Substances

Ammonia

Free Sulfite

Primary Amino Nitrogen (PAN)

Total Sulfite

lons

Calcium

Copper

Iron

Potassium



Helping you through the process

BioSystems

| | ģ. 👬 | Fenci | (W) | | | È | | 晶 | A CONTRACTOR OF THE PARTY OF TH | ₽₩ | 8 | | ≋ ≋ | |
|--------------------------------------|-------------------------|--------------------------------------|---|----------------------------|-----------------------------------|--------------------|------------------------------------|---------------|--|-------------------------------|---|---|-------------------|-----------------------------------|
| кіт | GRAPE JUICE Ripening | GRAPE JUICE Phenolic Potential | GRAPE JUICE Grape Quality & Suppliers Control | GRAPE JUICE Adjustments | WINE Alcoholic Fermentation | WINE Maceration | WINE Malolactic Fermentation | WINE Aging | SPARKLING WINE Adjustment & Aging | WINE Coupage and Fining | WINE Trade and Certification & Export | WINE Tartaric and Protein Stability | WINE Filtering | WINE Adjusting and Bottling |
| ACETALDEHYDE | | | • | | | | | • | | | | | | |
| ACETIC ACID | | | • | | • | • | • | • | | • | • | | | • |
| AMMONIA | • | | • | • | • | | | | • | | | | | |
| ANTHOCYANINS | | • | | • | | • | | • | | | | | | |
| ASCORBIC ACID | | | | • | | | | | | | | | | |
| CALCIUM | | | • | | | | | | | | | • | | • |
| CATECHINS | | | | • | | • | | • | | | | | | |
| CITRIC ACID | | | | • | | | | | | • | • | • | | • |
| CO ₂ | | | | | | | | | • | | | | | |
| COLOR | | • | • | • | | • | | • | | | | | | |
| COPPER | | | • | | | | | | | | | • | | • |
| ELISA OCHRATOXINE | | | | | | | | | | • | | | | • |
| ELISA PROTEINS | | | | | | | | | | | | • | • | • |
| FREE SULFITE | | | | • | | | • | • | • | | | • | • | • |
| GLUCONIC ACID | | | • | | | • | | | | | • | | | • |
| GLUCOSE- | • | | • | • | | | | | | • | • | | | • |
| FRUCTOSE GLUCOSE- FRUCTOSE- SACAROSE | | | | | | | | | | | | | | • |
| GLUTEN | | | | | | | | • | | | | | | |
| GLYCEROL | • | | • | | • | | | | | | | | | • |
| HISTAMINE | | | | | | | | • | | | | | | |
| IRON | | • | | | | | | | | | | • | | • |
| L-LACTIC | | • | | | • | | • | • | | | | | | |
| L-MALIC | • | | • | • | • | | • | • | • | • | • | | | • |
| PAN | • | | • | • | • | | | | | | | | | |
| pН | | | • | • | | | • | | | • | | • | | • |
| POTASSIUM | • | | • | | | | | | | | | • | | • |
| SORBIC ACID | | | | | | | | | | • | | • | | • |
| TARTARIC ACID | • | | • | • | | | | | • | | | | | |
| TOTAL ACIDITY | | | • | • | | | • | | • | • | • | • | • | • |
| TOTAL POLYPHENOLS | | • | | • | | • | | • | | | | • | | |
| TOTAL SULFITE | | | • | • | | | • | • | • | | • | • | • | • |

Fruit & Juice

Enzimatic / Chemical Reagents

D-Glucose/D-Fructose

Sucrose/D-Glucose/D-Fructose

Lactose/D-Galactose

D-Lactic Acid

L-Lactic Acid

L-Malic Acid

Acetic Acid (liquid)

Ascorbic Acid

Citric Acid

D-Gluconic Acid

L-Glutamic Acid

Tartaric Acid*

Glycerol*

Ethanol

Total Acidity

Immunoassay (ELISA & Rapid Test)**

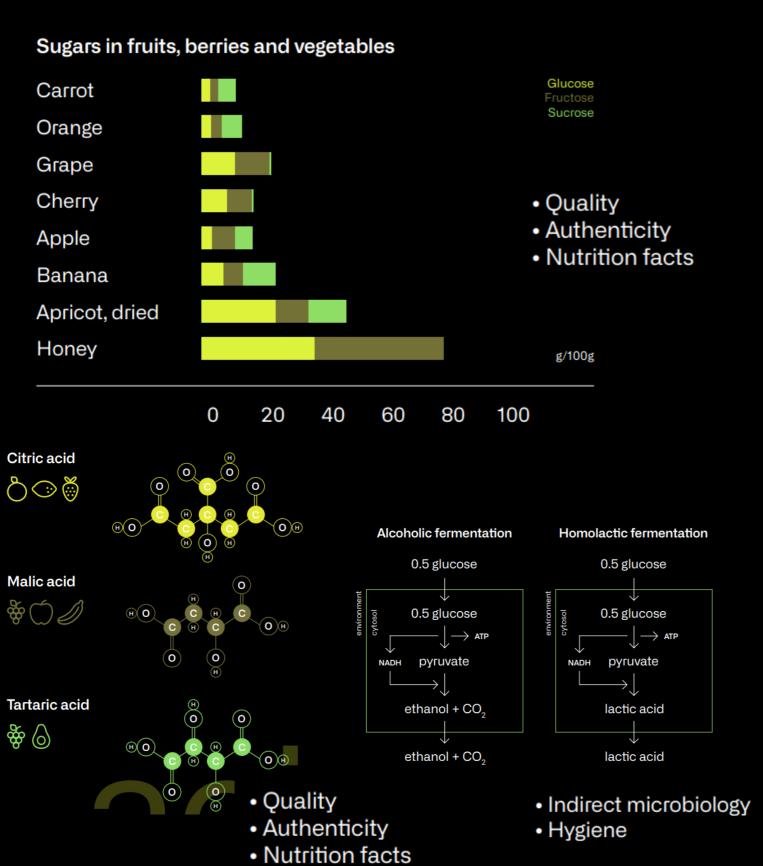
Allergens

Gluten

Ochratoxin A



Fruit & Juice: Aims





International Fruit & Juice Association

D-Glucose/D-Fructose (IFUMA 55)

Sucrose (IFUMA 56)

Lactic Acid (D&L) (IFUMA 53)

D-Malic Acid (IFUMA 64)

L-Malic Acid (IFUMA 21)

Citric acid (IFUMA 22)

D-Isocitric Acid (IFUMA 54)

Ethanol (IFUMA 52)

Acetic Acid (IFUMA 66)

D-Gluconic Acid (IFUMA 76)

Glycerol (IFUMA 77)

D-Sorbitol (IFUMA 62)

Ascorbic Acid (IFUMA 17c)

International Federation of Fruit Juice Producers

Determination of Lactic Acid enzymatic

IFU Analysis No. 53 (Rev. 2005) Page 1 of 6

PRINCIPLE

In the presence of L-lactate dehydrogenase (L-LDH), L-lactic acid (lactate) is oxidized by nicotinamide-adenine dinucleotide (NAD) to pyruvate. The oxidation of Dlactic acid requires the presence of the enzyme D-lactate dehydrogenase (D-LDH) (1), (2).

(1) L-lactate + NAD⁺ L-LDH pyruvate + NADH + H⁺

(2) D-lactate + NAD⁺ ☐ D-LDH



pyruvate + NADH + H⁺



Fish & Aquaculture

Histamine

Histamine Spike Solution

AOAC Performance Tested Method

Sulfite

Preservative & Antioxidant

Ascorbic Acid, Phosphate....

Preservative & Quality



Cereal Based Products

Sugars

- D-Glucose/D-Fructose
- Sucrose/D-Glucose/D-Fructose
- Lactose/D-Galactose
- Maltose/Sucrose/D-Glucose/D-Fructose
- Total Starch

Allergens (ELISA & Rapid Test)

Milk, Egg, Soya, Nuts, etc.

Mycotoxins (ELISA & Rapid Test)

Aflatoxin, Ochratoxin, DON, etc



Usability: Instrument & Software

